Grantsmanship for the Research Professional

Course Listing: Grantsmanship for the Research Professional; PHIL_NP-380-0, Spring 2026, CAESAR Course ID#25133 (SIS ID#5010_25133)
Dates: Thursday and Friday, April 9-10, 2026
Time: 9:00 AM – 5:00 PM CDT both days; the course is conducted synchronously online (Central US time). Zoom meeting will open at 8:30AM CDT both days for technology check.
Offered by: Professional Development Programs, Philanthropy & Nonprofit Organizations
Instructor: Holly J. Falk-Krzesinski, PhD, Senior Adjunct Instructor
Location: Synchronous online (remote) via Zoom & Canvas platforms. Registrants will receive a link to the Canvas course site with Zoom information therein.
Cost: $700.00 tuition per registrant
Course Capacity: 25 participants
Grade: Satisfactory/Unsatisfactory (must attend both days to receive a completion certificate)
Description: Grantsmanship for the Research Professional is a two-day executive education-style workshop that introduces and enhances skills associated with grant funding identification, proposal preparation and review process, and team science. The course covers:
- Strategies for developing grant proposals that support hypothesis-driven and need-based research activities
- Funding agencies overview and funding opportunity identification across the government (emphasis on NIH, NSF, NEH and other federal funders), corporate and foundation sectors
- Proposal review process and reviewer-centric grantsmanship
- Proposal planning, proposal components and writing the research objectives (specific aims) and project narrative sections
- Budget development
- Proposal submission and post-award primer; and,
- Team Science (optional section)

The course is suited to individuals in a range of roles at universities, research institutes and/or research hospitals:
- Researchers—graduate/postdoctoral trainees through early and mid-career faculty in Biomedical, Health, Life, Physical, Natural and Social Sciences; Engineering; Law; Education; and Humanities & Arts fields
- Research Development Professionals, Research Administrators, and Research Managers (central administration or academic unit-based)
- Sponsored Research Grant & Contract Officers involved in pre-award activities; and,
- Professionals interested in moving into research development or pre-award research administration roles

Registration: Register from the **course page** by selecting "Add to Cart" and then checking out. If you encounter any problems registering, for assistance contact the School of Professional Studies' Registrar's Office (or 312-503-6951) and the Course Program Manager, Nobi Hayashi (or 312-503-5034; or profdev@northwestern.edu, 312-503-2579); the *instructor is unable to assist with any registration inquiries or problems*. Be sure to register at least 24hrs before the course starts as it may take up to 24hrs to be added to Canvas. Once you've completed registration, please **email the instructor** so she can confirm that you've been added to the instructor roster and ensure you receive the Zoom Meeting ID via the Canvas platform.
Note for Northwestern University registrants: Full-time, benefits-eligible Northwestern employees (incld postdocs with a primary job code of 100006) are eligible for a 90% tuition discount on the course registration fee. Tuition can be paid in part/full via a Northwestern University Financials Chart String, including those affiliated with an NIH NRSA institutional award (as a Training Related Expense) or individual award (from the Institutional Allowance). More information on the tuition benefits webpage. Please contact your HR representative directly with any questions, the *instructor is unable to assist with any benefits inquiries or problems*.