**DARPA-PA-24-04**

**DSO Disruptioneering Program Announcement (PA)**

**Volume 2: Price Proposal Template**

*Use of this template is mandatory for all proposal submissions to this Program Announcement (PA) following the release of a Disruptioneering Opportunity (DO).* *Failure to adhere to ALL of the instructions provided herein may result in the proposal being determined nonconforming.*

The Volume 2 Price Proposal Template must include all components described herein. No page limit is specified for the Price Volume. Information incorporated into the Price Volume which is not related to Price will not be considered. All pages shall be formatted for printing on 8-1/2 by 11 inch paper with 1-inch margins and font size not smaller than 11 point. Font sizes of 8 or 10 point may be used for figures, tables, and charts. All Price Volume documents (including proprietary subcontractor proposals) must be UNCLASSIFIED, written in English, and be in .pdf, .odx, .doc, .docx, .xls, or .xlsx formats.

Prices must be traceable between the prime proposer and all subawardees/consultants, as well as between the Price Volume and the Task Description Document (TDD). This includes ensuring a consistent task structure across all proposal documents. Price information must be provided in sufficient detail to substantiate the proposed prices.

The prime proposer is responsible for the compilation and submission of all non-proprietary subawardee price proposals. Proposal submissions may not be considered complete until the Government has received all subawardee price proposals. Proprietary subawardee price proposals may be included as part of the Price Volume or emailed separately by the subawardee to DARPA-PA-24-04@darpa.mil. Email messages must include “Subawardee Price Proposal” in the subject line and identify the principal investigator, prime proposer organization, proposal title, and the applicable DO Opportunity number (DARPA-PA-24-04-XX) in the body of the message.

Price Volumes must address all requested project phases. DOs will be issued as either a single or two-phase effort; Phase 1 base and a Phase 2 option (if included and awarded). The periods of performance for these phases are specific to each DO but are anticipated to be approximately 9-12 months for the Phase 1 base effort and 12-15 months for the Phase 2 option. The combined period of performance for any DO should not exceed 24 months.

As noted in the PA, the total award value for the combined Phase 1 base and Phase 2 option is limited to $2,000,000. This limit applies to the sum of the Government’s funding and any performer cost share (if required). If the proposed solution meets the statutory requirements for cost share, proposers must include a minimum of one third cost share for each proposed Phase in their proposal, in accordance with 10 U.S.C. § 4022(d)(1)(C). All awards made as a result of a DO issued under this PA will be Other Transactions (OTs) for prototype projects awarded under the authority of 10 U.S.C. § 4022.

**<PRIME ORGANIZATION LOGO (optional)>**

**DARPA-PA-24-04**

**DSO Disruptioneering PA**

**Volume 2: Price Proposal Volume**

|  |  |
| --- | --- |
| DO Opportunity # | DARPA-PA-24-04-XX |
| Proposal **Title** |  |
| Proposer Organization |  |
| Type of Organization | Choose all that apply: Large Business, Small Disadvantaged Business, Other Small Business, HBCU, MI, Other Educational, or Other Nonprofit |
| Proposer’s Internal Reference Number, if any |  |
| Technical Point of Contact (POC) | Name:Address:Telephone:Email: |
| Administrative POC | Name:Address:Telephone:Email: |
| Award Instrument | Other Transaction  |
| Place(s) of Performance |  |
| Period(s) of Performance |  |
| Other Team Members **(subawardees and consultants), if any**  | Technical POC Name:Organization:Organization Type: |
| **Total Proposed Price by Phase**  | Phase 1: $Phase 2 (if applicable): $Total: $ |
| **SAM.gov Universal Entity ID (UEI) number[[1]](#endnote-2)** |  |
| **Taxpayer identification number (TIN)[[2]](#endnote-3)**  |  |
| **Prime Commercial and Government Entity (CAGE) code[[3]](#endnote-4)** |  |
| **Subawardee(s) Commercial and Government Entity (CAGE) code(s)** |  |
| Date Proposal was Prepared |  |
| Proposal Validity Period (minimum 365 days) |  |

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# Price Summary

[Using the DARPA Streamlined Cost Buildup Workbook provided as an attachment to the Disruption Opportunity, provide a summary of total effort prices broken down by phase (if applicable), and by month.

Provide the spreadsheet as a separate attachment to the Price Volume.]

# Price Details

[Provide the following price details and include the required supporting documentation describing the method used to estimate prices. The Government expects proposing organizations may include indirect costs and profit as part of their price for their proposal submission. The Government anticipates that the indirect costs and profit, if proposed, would be added to the direct labor rates and other direct costs (1 through 8 below) in accordance with an organization’s accounting and estimating practices. For example, the direct labor rates proposed in the DARPA Streamlined Cost Buildup Workbook (found in topic-specific Disruption Opportunity solicitations) may include, or be burdened with, fringe, overhead, G&A and/or profit, when appropriate. Please provide a description of how the burdened direct labor rates are calculated, including a breakdown of the base labor rate, indirect rates, and all other factors used to burden the direct labor rates.]

1. **Direct Labor**

[Provide individual labor categories or persons, with associated labor hours and direct labor rates.]

1. **Materials**

[Provide an itemized list of all proposed materials including quantities, unit prices, proposed vendors (if known), and the basis of estimate (e.g., quotes, prior purchases, catalog price lists, etc.). *Any item that exceeds $5,000 in total cost may be supported with back-up documentation such as a copy of catalog price lists, past purchase order or invoice, or vendor quotes prior to purchase.*]

1. **Equipment Purchases**

[Provide an itemized list of all proposed equipment including quantities, unit prices, proposed vendors (if known), and the basis of estimate (e.g., quotes, prior purchases, catalog price lists, etc.). *Any item that exceeds $5,000 in total cost may be supported with back-up documentation such as a copy of catalog price lists, past purchase order or invoice, or vendor quotes prior to purchase.* Include any requests for Government-furnished equipment or information with cost estimates and delivery dates.]

1. **Travel**

[Provide the purpose of each trip, number of trips, number of days per trip, departure and arrival destinations, number of people, etc.

Proposers must provide the proposed rates for airfare, lodging, meals and incidental expenses, and all other travel related costs. Proposers must provide the basis for the per diem cost estimates.]

1. **Other Direct Costs (ODCs)**

[Provide an itemized breakdown of all ODCs (e.g., graduate student tuition, equipment and computer maintenance or user fees) with costs. *Provide backup documentation to support proposed costs (i.e. tuition rates for graduate students) to include an explanation of any estimating factors as well as their derivation and application.*]

1. **Cost Sharing**

[Provide the source, nature, and amount of any proposed cost sharing.]

1. **Consultant Costs**

[Provide a copy of all consultants’ proposed TDDs as well as signed consultant agreements or other documents which verify the proposed loaded daily / hourly rate, hours and any other proposed consultant prices (e.g., travel).]

1. **Subawardee Costs**

[For each proposed subawardee, provide the information requested above in Sections 1-7. *All documentation must be prepared at the same level of detail as that required of the prime proposer.*

Provide the following for all proposed subawardees, as applicable:

* A copy of the proposed Task Description Document (TDD) as well as any documents which verify the proposed loaded daily / hourly rate, hours and any other proposed costs (e.g., travel).
* Interdivisional work transfer agreements or evidence of similar arrangements.]
1. **Requirements for Other Transactions**

[Provide the following information where applicable. [[4]](#endnote-5)

Proposers must indicate whether any team member (prime or sub) qualifies as a nontraditional defense contractor, nonprofit research institution, or a small business concern, or are providing a one-third cost share for this effort. Provide information to support the claims.]

1. Do any team members (prime or sub) qualify as non-traditional defense contractors as defined by 10 U.S.C. § 3014, nonprofit research institutions, or as a small business as defined under section 3 of the Small Business Act (15 U.S.C. § 632)? 🞎 No 🞎 Yes

[If you answered “Yes” to 9.a, provide the following information for each applicable team member:

* + The name of the organization
	+ Information supporting the organization’s claim]
1. Is the proposer providing at least one-third (1/3) cost share? 🞎 No 🞎 Yes

 [If you answered “No” to 9.b, please provide the following information:

* Is at least one non-traditional defense contractor, nonprofit research institution, or small business participating in the proposed effort? 🞎 No 🞎 Yes
* Please explain how the non-traditional defense contractor or small business is participating in the effort to a significant extent]
1. [Provide a detailed list of milestones including: description, completion criteria, due date, and payment/funding schedule (to include, if cost share is proposed, awardee and Government share amounts). Proposers must complete the “Schedule of Milestones and Payments” Excel Attachment provided with each DO as part of submitting a complete proposal and fulfilling the requirements under Vol. 2 - Price Volume. Milestones must relate directly to accomplishment of technical metrics as defined in the DO. Proprietary information must not be included as part of the milestones.

All OT agreements awarded for a DO will be structured with fixed payable milestones. Proposers must propose an OT agreement with fixed payable milestones. Fixed payable milestones are fixed payments based on successful completion of the milestone accomplishments agreed to in the milestone plan.]

1. **Requirement for Price Volumes**

[Provide the following assertion.]

The proposer (1) acknowledges awareness of the award terms and conditions to which they may have to adhere and the sample OT agreement provided as an attachment, and (2) indicates agreement (in principle) with the listed terms and conditions applicable to the specific award instrument. 🞎 Yes 🞎 No

1. The SAM-generated UEI becomes the official identifier for doing business with the U.S. Government. This replaces DUNS. [↑](#endnote-ref-2)
2. See [http://www.irs.gov/businesses/small/international/article/0,,id=96696,00.html](http://www.irs.gov/businesses/small/international/article/0%2C%2Cid%3D96696%2C00.html) for information on requesting a TIN. Note, requests may take from 1 business day to 1 month depending on the method (online, fax, mail). [↑](#endnote-ref-3)
3. A CAGE Code identifies companies doing or wishing to do business with the Federal Government. See PA Section 8.2.1 for further information. [↑](#endnote-ref-4)
4. For definitions and information on Other Transaction agreements see <https://www.darpa.mil/about/offices/contracts-management#OtherTransactions>. [↑](#endnote-ref-5)