

Grantsmanship for the Research Professional

Course Listing: [Grantsmanship for the Research Professional; PHIL NP-380-0, Fall 2023, CAESAR Course ID#18246](#)

Dates: Thursday and Friday, November 30-December 1, 2023

Offered by: Professional Development Programs, Philanthropy and Nonprofit Organizations

Instructor: [Holly J. Falk-Krzesinski, PhD](#), Senior Adjunct Instructor

Location: Synchronous online (remote) via Zoom & Canvas platforms. Registrants will receive a link to the Canvas course site, Zoom information available from Canvas.

Time: 9:00 AM – 5:00 PM CST both days; the course is conducted synchronously online (Central US time). Zoom meeting will open at 8:30AM CST both days for technology check.

Grade: Satisfactory/Unsatisfactory (must attend both days to receive a Satisfactory grade, otherwise Incomplete)

Description: Grantsmanship for the Research Professional is a two-day executive education-style workshop that introduces and enhances skills associated with effective grant opportunity identification, proposal preparation, grant review process, and team science. The course covers:

- Strategies for developing grant proposals that support both hypothesis-driven and need-based research activities
- Funding agencies overview and funding opportunity identification across the government (emphasis on NIH, NSF, and other federal funders), corporate and foundation sectors
- Proposal review process and reviewer-centric grantsmanship
- Proposal planning, proposal components and writing the research objectives (specific aims) and project narrative sections
- Budget development
- Proposal submission and post-award primer; and,
- Team Science (optional)

The course is suited to individuals in a range of roles at universities, research institutes and/or research hospitals:

- Researchers—graduate/postdoctoral trainees through early career faculty—in Biomedical, Health, Life, Physical, Natural and Social Sciences; Engineering; Law; Education; Humanities & Arts fields
- Research Development Professionals, Research Administrators, and Research Managers (central administration or academic unit-based)
- Sponsored Research Grant & Contract Officers involved in pre-award activities; and,
- Professionals interested in moving into research development or pre-award research administration roles

Class Capacity: 25 participants

Cost: \$700.00 tuition per registrant

Registration: Register from the [course page](#) by selecting “Add to Cart” and then checking out. If you encounter any problems registering, contact the [School of Professional Studies’ Registrar’s Office](#) (or 312-503-6951) and the [Course Program Manager, Tim Michael](#) (or 312-503-4935) for assistance; the *instructor is unable to assist with any registration inquiries or problems*. Be sure to register at least 24hrs before the course starts as it may take up to 24hrs to be added to Canvas. Once you’ve completed registration, please [email the instructor](#) so she can confirm that you’ve been added to the instructor roster and ensure you receive the Zoom Meeting ID via the Canvas platform.

>>Note for Northwestern University registrants: Full-time, benefits-eligible Northwestern employees (incl postdocs with a primary job code of 100006) are eligible for a 90% tuition discount on the course registration fee. Tuition can be paid in part/full via a Northwestern University Financials Chart String, including those affiliated with an NIH NRSA institutional award (as a Training Related Expense) or individual award (from the Institutional Allowance). More information on the [tuition benefits webpage](#). Please contact [your HR representative](#) directly with any questions, the *instructor is unable to assist with any benefits inquiries or problems*.