

Grantsmanship for the Research Professional

Course: [Grantsmanship for the Research Professional \(PHIL NP 380-0\)](#)

Dates: Thursday and Friday, June 29-30, 2023

Offered by: Northwestern University School of Professional Studies (SPS)

Instructor: [Holly J. Falk-Krzesinski, PhD](#), Adjunct Senior Instructor

Time: 9:00 AM – 5:00 PM CST both days; please take note that the course is conducted synchronously online in Central timezone time. Zoom meeting will open at 8:30AM CST for technology checking.

Location: Synchronous online via Zoom & Canvas online course platform. Registrants will receive a link to the Canvas course site, Zoom information available from Canvas.

Class Capacity: 25 participants

Grade: Satisfactory/Unsatisfactory (must attend both days to receive a Satisfactory grade, otherwise Incomplete)

Tuition: \$695.00 per registrant

Description: Grantsmanship for the Research Professional is a two-day executive education-style workshop that introduces and enhances skills associated with effective grant opportunity identification, proposal preparation, grant review process, and team science. The course covers:

- Strategies for developing grant proposals that support both hypothesis-driven and need-based research activities
- Funding agencies and funding opportunity identification across the government (emphasis on NIH, NSF, and other federal funders), corporate, and foundation sectors
- Proposal review process and reviewer-centric grantsmanship
- Proposal planning, proposal components, and writing the research objectives (specific aims) and project narrative sections
- Budget development
- Proposal submission and post-award primer; and,
- Team Science

The course is suited to individuals in a range of roles at universities, research institutes and/or research hospitals:

- Researchers—graduate/postdoctoral trainees through early career faculty—conducting research in Engineering; Biomedical, Health, Clinical, Physical, Natural and Social Sciences; Law; and Education
- Research Development Professionals, Research Administrators, and Research Managers supporting individual researchers and/or teams of investigators
- Grant & Contract Officers from Sponsored Research Offices involved in pre-award activities
- Professionals interested in moving into research development or pre-award research administration roles

Registration: Register from the [course page](#) by selecting “Add to Cart” and then checking out. If you encounter any problems registering, contact the [School of Professional Studies’ Registrar’s Office](#) (or 312-503-6951) or the [Course Program Manager, Tim Michael](#) for assistance; *instructor is unable to assist with any registration problems*. Be sure to register at least 24hrs before the course start as it may take up to 24hrs to be added to Canvas. After you’ve completed your registration, please [email the instructor](#) so she can confirm that you’ve been added to the instructor roster and ensure you receive the Zoom Meeting ID via the Canvas platform. *Note for Northwestern University registrants:* Full-time, benefits-eligible Northwestern employees (incl postdocs with a primary job code of 100006) are eligible for a 90% tuition discount on the course registration fee. Tuition fee can be paid in part/full via a Northwestern University Financials Chart String, including those affiliated with an NIH NRSA institutional (as a Training Related Expense) or individual award (from the Institutional Allowance). More information can be found on the [tuition benefits webpage](#). Please contact [your HR representative](#) directly with any questions, the *instructor is unable to assist with any benefits inquiries or problems*.