

Grantsmanship for the Research Professional

Course: PHIL_NP 380-0: Grantsmanship for the Research Professional: https://sps.northwestern.edu/professional-development/philanthropy/program-courses.php?course_id=2897

School and Program: Philanthropy and Nonprofit Organizations—Professional Development (Non-degree), School of Professional Studies (SPS), Northwestern University

Instructor: Holly J. Falk-Krzesinski, PhD, Adjunct Senior Instructor (h.falk-krzesinski@elsevier.com)

Dates: Thursday and Friday, December 3-4, 2020

Time: 9:00 AM – 5:00 PM CST (Zoom meeting will open at 8:30AM CST) ← Note the CST timezone

Instruction time: ~12hrs over 2dys

Tuition*: \$695.00

Description:

Grantsmanship for the Research Professional is a two-day executive education-style workshop that offers a comprehensive foundation covering skills associated with effective grant opportunity identification, proposal preparation, grant review process, and team science. The course covers:

- Strategies for developing grant proposals that support both hypothesis-driven and need-based research activities;
- Funding agencies and funding opportunity identification across the government (emphasis on NIH, NSF and other federal funders), corporate, and foundation sectors;
- Proposal review process and reviewer-centric grantsmanship;
- Proposal planning, proposal components, and writing the specific aims and project narrative sections;
- Budget development;
- Proposal submission and post-award primer; and,
- Team Science

The course is designed for:

- Professionals at Research Universities, Research Institutes, and Hospitals;
- Researchers at all levels (trainees through early career faculty) conducting research in Engineering; Sciences (Biomedical, Health, Clinical, Physical, Natural and Social); Law; and Education;
- Research Administrators, Research Development Professionals and Research Managers supporting individual researchers and/or teams of investigators;
- Science Writers;
- Sponsored Research Grant and Contract Officers involved in pre-award activities

Location: Canvas course site and Zoom (registrants will receive a link to the Canvas site, Zoom information available on Canvas)

Class Capacity: 25 participants

Grade: Satisfactory/Unsatisfactory (you must attend both days to receive a Satisfactory grade, otherwise Incomplete)

Registration:** Registration for all School of Professional Studies courses is handled through the Northwestern University registration system, CAESAR (<https://caesar.northwestern.edu/>). CAESAR Course: 2020FA_PHIL_NP_380-0_SEC45; Course ID: 19112. *After* you've registered, please email the Instructor at h.falk-krzesinski@elsevier.com to confirm that you're on the roster and are given access to the course Canvas site to set up notifications and access course materials.

COVID-19: In order to remove a CAESAR registration hold, registrants must read, accept, and submit the "Northwestern University Student Expectations and COVID-19 Code of Conduct" in CAESAR. This process affects *all* student populations, including Non-Degree/Continuing Education/Non-Credit, regardless of the method of instruction (remote or in-person). For questions about this acknowledgement and surrounding policy visit: <https://www.northwestern.edu/coronavirus-covid-19-updates/>.

*Most Northwestern-paid employees are eligible for significant (85%) School of Professional Studies (SPS) tuition discount. Tuition fee can be paid in part/full via an NU Financials Chart String. Contact the NU Human Resources Department Benefits Division for information (<http://www.northwestern.edu/hr/benefits/educational-assistance/ee-reduced-tuition-benefits.html>). **The instructor is unable to assist with benefits.**

Individuals must manage their own course registrations. Contact the School of Professional Studies' Registrar's Office directly if you encounter any problems registering, onlinereg@northwestern.edu, or Jake Hume, SPS course manager at pdp@northwestern.edu. For CAESAR questions or issues, email consultant@northwestern.edu. **The instructor is unable to assist with registration or payment issues.